**EXPERIENCE:**

**Law Offices of Robert L. Siems, P.A.**  8/99 to present

Founded to provide excellent legal services to insurers and policyholders on first and third party claim litigation and coverage, extra-contractual litigation, major injury litigation and fraudulent claim investigations and reinsurance issues and to provide alternative dispute resolution services.

**ST. PAUL FIRE AND MARINE INSURANCE COMPANY**, **Group Counsel/ National Extra-contractual Claims Counsel, Assistant Vice President,** 3/98 to 8/99

* Management of all extra-contractual litigation against St. Paul nationwide including Commercial Lines, Personal Lines, E&O, Surety, and Property Management of major injury litigation against St. Paul and its insureds in the Mid-West
* General Counsel to company’s Special Investigation Unit
* Hired, supervised and provided guidance to team of attorneys and claim professionals

**USF&G**, **Group Counsel, Assistant Vice President**, 1992 to 1998

* Management of all extra-contractual litigation against USF&G nationwide
* Management of all major injury litigation against USF&G and its insureds in the Mid-West
* Claims counsel to Family Business and Insurance Group
* Hired, supervised and provided guidance to team of attorneys and claim professionals

**FRANCOMANO, KARPOOK AND SIEMS**, **Partner**, 1991 to 1992

• Managing Litigation Counsel in 7-attorney firm representing businesses,

insurance companies and individual clients.

**COHAN AND FRANCOMANO**, **Partner**, 1990

• Managing Litigation Counsel in 11-attorney firm that was predecessor to above firm.

**O’DOHERTY, GALLAGHER AND NEAD**, **Associate/Partner**, 1981 to 1990

* Tried over 50 cases to jury verdict for insurance companies and their insureds

**VERDERAIME AND DUBOIS, P.A.**, **Associate,** 1979 to 1981

**EDUCATION:**

**Executive M.B.A.,** 2000

LOYOLA COLLEGE, Baltimore, Maryland

**Juris Doctor**, 1979

UNIVERSITY OF BALTIMORE SCHOOL OF LAW,Baltimore, Maryland

* Outstanding Advocate Award
* Treasurer, Student Bar Association
* Coordinator, Prisoner Information Services (ABA Award)

**B.A. in English,** 1974

UNIVERSITY OF MIAMI, Coral Gables, Florida

**Academic Diploma,** 1970

GILMAN SCHOOL, Baltimore, Maryland

**CERTIFICATIONS AND DESIGNATIONS**

* CPCU, 1997

**PROFESSIONAL LICENSES AND ASSOCIATIONS**

* Martindale-Hubbell AV Rating
* Admitted, Maryland State Bar (1979) and United States District Court (1980)
* Member, Maryland State Bar Association
* Instructor and Author, Maryland Institute of Continuing Programs for the Education of Lawyers
* Member, Maryland Defense Counsel, Inc., current; President 1989-1990
* Member, Defense Research Institute (DRI)
  + Instructor and Author-1997 Annual DRI Seminar “Law of Mediation: Court Decisions and Legal Issues”, Washington D.C.
  + Instructor: Negotiations in Excess and Reinsurance at 1999 DRI Excess and Reinsurance Seminar, New Orleans, LA.
  + DRI Outstanding Service Award, 1990
* Certified Maryland Mediator under Maryland Rule 17-106 (12/00 to present)
  + - Civil Mediator for the Circuit Courts for Baltimore City, Baltimore County, Anne Arundel County, Howard County, Montgomery County, Frederick County
    - Continuing Education:
      * Taking the War Out of Our Words, The Art of Powerful Non-defensive Communication, Sharon Strand Allison, (Institute for Powerful Non-defensive Communication, January 2014)
      * Transformative Approach for Working with Counsel in Opening Statements, Louise Phipps Senft and Associates, Baltimore Mediation, Baltimore, Maryland (11/8/2013)
      * Completion of MICPEL’s Maryland Business Alternative Dispute Resolution Conference (October 2007).
      * Completion of MICPEL’s Advance Mediation-Workers’ Compensation Disputes Course (March 2006).
      * Completion of MICPEL’s Bankruptcy Mediation course (December 2003).
* Member-Panel of Arbitrators and Mediators for National Arbitration Forum
* Member - CPCU Society and Maryland Chapter of CPCU Society (1997 to Present).
* Board of Governors- National CPCU Society (2009-2012)
* CPCU Society Information Technology section, 2001-2009 (Chair, 2006-2009; Editor, Cutting Edge, 2001-2006).
* Board of Directors of Maryland Chapter (2004 -2006).

**COMMUNITY ACTIVITIES**

* Board of Directors, Cystic Fibrosis Foundation of Maryland
* (Co-Chair, 2006-2008)
* Board of Directors, Hannah More School (2005-2008), (Chair, Long Range Planning Committee)

**PUBLICATIONS AND PROFESSIONAL INSTRUCTION**

* NBI Presentation on UM Litigation – 2014
* Publication of article for “For the Defense on MD First Party Bad Faith Statute.”
* Bad Faith: Secrets Insurance Companies Don’t Want Attorneys to Know- Audio Webinar, National Business Institute, 2014
* Robert Fiore, Robert Nead, and Robert Siems, “Settling Uninsured and Underinsured Motorist Claims,” National Business Institute, 2010
* Mock Trial presentations: 2005 – 2009 National CPCU Society Meetings
* Mock Trial- First Party Bad Faith in MD, CPCU Society of Maryland and Independent Insurance Agents Association of Maryland, Maryland ‘I’ Day 2008,
* Pat Lambert and Robert Siems, “Bad Faith, Bad Faith, What You Gonna Do When They Come for You: First Party Bad Faith Comes to MD- Who, what,when, where?/ Third Party Bad Faith- What's new?- Undercover with Insurance Coverage: What You Need to Know about Litigating Insurance Coverage” (Maryland Institute for Continuing Professional Education of Lawyers- MICPEL, October 2007)
* Critiques for MICPEL Civil Mediation Seminars (2004-2007)
* AICPCU INS 23 instructor- 2005 to 2008
* Identity Theft presentations for Maryland CPCU 2005 Meeting and for 2006 National CPCU Meeting in Nashville
* Paul Ethridge, Robert Nead, Robert Siems, “The Definitive Guide to Settling Uninsured and Underinsured Motorist Claims in Maryland” (NBI, March 2006), Instructor and Author.
* “How the Law Influences Policy Provisions,” SITE (Society Of Insurance Trainers & Educators) and CPCU seminar, October 2004
* "Bad Faith Litigation in Maryland" and “Liability and Uninsured/ Underinsured Motorist Coverages,” *Insurance Law Institute, Maryland Institute for Continuing Professional Education of Lawyers (MICPEL)*: April 2004.
* Insurance Bad Faith: A Compendium of State Law (Defense Research Institute, 2004, 2006) - Regional editor and contributing author
* Gary Blake and Bob Siems, “ Careless Writing and Bad Faith Law Suits,” Claims, February 2004, 23.
* Robert L. Siems, “Discovery and Trial of Bad Faith Actions,” Lorman Education Services seminar and written materials on Insurance Bad Faith Claims in Maryland, instructor and author, October 21, 2003.
* Robert L. Siems, "Information Technology and Fraud Prevention," CPCU Cutting Edge Newsletter (April 2003); Volume X No. 1.
* Co-Editor, Cutting Edge, CPCU Society Information Technology Section Quarterly, 9/01 to 2006.
* “Terrorism Risks Under Commercial Property Coverage; How to Handle a Terrorism Claim, *CPCU Society of Maryland and Mariners of the Bay,* February 19, 2003.
* Robert L. Siems, "A Primer for Counsel: Litigate, Arbitrate, or Mediate the Bad Faith Action," For the Defense, July 2002, 41.
* Robert L. Siems and Anthony R. Zelle, "Not Business as Usual: Handling Claims Arising from September 11," For the Defense, May 2002, 25.
* "Bad Faith," instructor, *Insurance Law Institute, Maryland Institute for Continuing Professional Education of Lawyers (MICPEL)*: June 2001.
* "Bad Faith," instructor, *Baltimore Claims Persons Association.*
* “Bad Faith,” instructor, *Maryland Defense Counsel, Inc*. May 2, 2000
* “Bad Faith,” instructor, *USF&G and St. Paul* 1992 – 1999
* “What Insurance Companies are Looking for from Outside Counsel,” instructor, *Niles, Barton & Wilmer*: April 27, 2000 and *The Harmonie Group*: May 19, 2000
* Excess Panel Discussion on Negotiation, Excess and Reinsurance Seminar, The Defense Research Institute, Inc., April 1999, New Orleans, La.
* The Law of Mediation, Mediation Seminar, The Defense Research Institute Inc, April 17-18, 1997, ANA Hotel Washington D.C. Automobile Liability
* Maryland Automobile Accident Deskbook, author of “Rear-End Accidents” Chapters 4, and of “Insurance: PIP, Uninsured Motorists, and Liability Provisions,” Chapter 18, Maryland Institute for Continuing Professional Education of lawyers (MICPEL), First and Second Editions.
* “Liability Insurance, Uninsured Motorists, PIP,” instructor, MICPEL: 1994 - present.
* “Nine Day Intensive Trial Advocacy Program,” member of faculty and instructor on direct examination, *MICPEL*: 2000
* “Insurance Law (6-week program),” member of faculty, *MICPEL*: 1996, 1998 and 2000
* “Rules and Regulations,” instructor, *CPCU, Maryland Chapter*, May 20, 1998
* Defense Research Institute liaison for Trial Tactics and Techniques Committee for DRI International Conference (May, 2001)

**EXTRACONTRACTUAL CASE WORK** ($350/ hr.)

* *Employers Reinsurance Corporation v. Pioneer Electronics, Inc. (2000)*
* Expert witness for Defense*: Westchester Fire Insurance Company v. ATC/Vancom, Inc.*
* Expert witness for Defense*: American Manufactures Mutual Insurance Company v. Merastar Insurance Company*
* Expert witness for Defendant/Counter-claimant*: Safeway Insurance Company v. Steven Botma; Patricia Himes v. General Motors Corporation*
* Expert witness for Plaintiff/Insured: *Terry v. Medical Mutual*
* Expert witness for Plaintiff: *House v. Princeton*
* Expert witness for Defendant: *Greenway Environmental Inc. v. Reservoir Capital Corporation*
* Expert witness for Defendant: *Bank of America v. Zurich North America*
* Expert witness for Defendant: *Aboy v. State Farm*
* Expert witness for Defendant: *Valle v State Farm*
* Expert witness for Defendant: *Buckley v Brethren Mutual*
* Expert witness for Defendant: *Anderson v. AIG*
* Expert witness for Plaintiff: *American Textile Company v. Charter Oak*

# REFERENCES

* John W. Bell; Johnson & Bell LTD.; Suite 2200, 222 North LaSalle Street; Chicago, Illinois 60601; (312) 372 – 0770
* William V. Johnson; Johnson & Bell LTD.
* Robert Kiesler; Kielser & Berman; Suite 1300, 188 W. Randolph Street; Chicago, Illinois 60601; (312) 332 – 2840